

## **Job Role & Job Description**

### **Business Development Executive :**

- Should have good negotiation and persuasion skills
- Should be well organized
- Consultative selling skills
- Telephone etiquette
- Client relationship management
- Sales process understanding
- Ability to create and sell a dream, sell an aspiration
- Qualifying a lead
- Ability to detail every interaction in CRM

Hindi, Malayalam, English, and Tamil Speaking Candidates preferred.

### **Job Type:** Full-time

It's a buzzing startup with an excellent career path. We strongly believe in following the process and results will follow. It's a fun place to work even though there are financial goals to be chased. We believe in demonstrating success. Intrapreneurial culture will make every individual a leader. If you have the potential and the grit to be part of a buzzing team, join us.